

BEYOND **OUR** AGENDA OUR COMPACT FOR **IMPACT** 2017
GULF COAST COMMUNITY FOUNDATION





**WE BELIEVE IN SOMETHING GREATER THAN OURSELVES;
A BETTER REGION—A BETTER WORLD. TOGETHER, WE
CAN IMAGINE WHAT’S POSSIBLE FOR OUR COMMUNITY.
AND THEN TOGETHER WE WILL MAKE IT HAPPEN.**

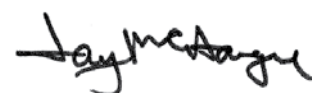
Gulf Coast exists *because of community and for it.* We are here to transform our community by working *with* our community: donors, nonprofits, public agencies, private businesses, and civic volunteers. All that we contribute and all we achieve is the collective gift of this Gulf Coast family.

Gulf Coast continues to set an ambitious agenda for regional impact, addressing both immediate needs and initiatives born of our dreams. This agenda is rooted in both research and field work; the due diligence and urgent proaction expected of us. But more and more, our community—our donors—have become partners in this process for change. “Together” isn’t just a word in our mission; it’s how we get things done.

We see singular challenges and opportunities for our region in the year ahead. Fortunately, we share cooperative successes on which to build as we move to meet them. Think of Gulf Coast Community Foundation as common ground where caring citizens come together to create uncommon answers to that fundamental question: “What’s next?” ***That’s the foundation of community.***



Mark Pritchett
President/CEO



Jay McHargue
Board Chair

TOGETHER, WE WILL

TRANSFORM OUR REGION IN 2017 >>>



TOGETHER, WE WILL

SECURE (MORE) OPPORTUNITY FOR ALL

If a key measure of our community is how well we care for our own, then we are moving in the right direction. We have successfully built a system of support for homeless children and families in our region. Yet as we work on unique cases of stubborn hardship among our neighbors, we uncover more gaps to be filled. The next important step in helping homeless families is our Financial Sustainability Initiative.

Together with community volunteers, we are showing families how to gain self-sufficiency. Our team of United Way Suncoast professionals and others will assist even more families this year, and we will provide them, at last, with access to the kinds of financial services they need to maintain their upward trajectory.

GOAL DRIVEN “I rode eight buses a day to get to daycare, work, and home again,” says Megan, one of our first Financial Sustainability Initiative participants. But nothing stops this formerly homeless, single mom from giving her son what he needs. And now that she has her “people”—her volunteer financial coach, Salvation Army case manager, the United Way staff—Megan is pursuing new goals small and large. “I want to get into a bigger apartment,” she says, “where my son has his own room. I want to learn new things. And save up money for my son—that’s the big one!” And *her* biggest need? “To be honest, he *is* my biggest need! Making him happy is my number-one focus.”

FINANCIAL SUSTAINABILITY INITIATIVE

Initiatives don’t work alone. It takes a family of supporters to sustain a family in need:

**GULF COAST COMMUNITY FOUNDATION UNITED WAY SUNCOAST IBERIABANK
33 VOLUNTEER COACHES THE SALVATION ARMY SARASOTA COUNTY GOVERNMENT**



TOGETHER, WE WILL

TEACH STUDENTS TO LEARN FOR LIFE

MAKING THE GRADE What happens when the classroom of yesterday becomes the classroom of tomorrow? “Through a lot of trial and error, you end up with a collaborative product that is simply amazing,” says Nick Kohler, a longtime social studies teacher at Brookside Middle School. Kohler’s sixth-graders wrapped up the past school year by working in teams and creating digital magazines to demonstrate all they had learned. “They delivered a product so superior that we, the teachers, learned how to better utilize the technology available to us,” says Kohler. “Because of these classrooms, the work our students produced compared to a high school-level project.”

“I never thought I would see this kind of transformation in our schools during my career. It is truly life-changing.” That’s how Karen Rose, executive director of middle school education for Sarasota County Schools, describes the wave of change that is reshaping every classroom she oversees. A wave propelled by community philanthropy.

Together with the Charles & Margery Barancik Foundation, Gulf Coast has committed to provide every middle-school

classroom in Sarasota County with interactive technology and the teacher training to fully utilize it. These 21st Century Classrooms bring history, literature, and civics lessons to life. They also enable students to collaborate on real-world problems and take responsibility for their own learning—hallmarks of the 21st century workplaces that await them.

21ST CENTURY LEARNING INITIATIVE

It takes a team with vision to help our students see the future:

GULF COAST COMMUNITY FOUNDATION CHARLES & MARGERY BARANCIK FOUNDATION
SARASOTA COUNTY SCHOOLS 65 TEACHERS 3,795 STUDENTS



TOGETHER, WE WILL

CONNECT THE PEOPLE WHO CONNECT THE DOTS

We love it when a plan comes together. We love it even more when a community does. After several years of promoting diverse strategies to diversify our economy, Gulf Coast is excited this year to show our region that the whole is indeed greater than the sum of its parts.

More local businesses will meet, mentor, and maybe even hire aspiring business students as we integrate our BIG initiative with the Gulf Coast CEO Forum. Those business

leaders and launchers will find a richer pool of talent to tap thanks to the ever-innovative workforce development efforts of CareerEdge. And filling a gap in research presence, the University of Florida's new engineering extension will link our private, public, and academic sectors like never before. Together, these innovation-economy assets tell our best and brightest that the Gulf Coast is the place to turn big ideas into booming businesses.

"BIG" MOVE HOME Domenic Aluise and his high school buddies started RDM, their product engineering business, in his parents' garage. Now college freshmen, the engineers aim to start a new trend by coming back to grow it here too. "We see a future for RDM in Sarasota," he says. "We've been exposed to incredible resources." That includes advisors from our BIG initiative, manufacturers aided by CareerEdge, and the new UF Innovation Station Sarasota County extension. CareerEdge even helped the guys hire high-school interns last summer to ramp up for a product launch. "Keep it up in the next few years," Aluise encourages us, "and when we come back, we can make some magic happen."

FOSTERING AN INNOVATION ECONOMY

Meet just a few of the innovators joining forces to help transform our regional economy:

GULF COAST COMMUNITY FOUNDATION GULF COAST CEO FORUM 150 BIG ADVISORS
 UF INNOVATION STATION SARASOTA COUNTY CAREEREDGE



Photo: Frank Atura

TOGETHER, WE WILL

HELP OTHERS DO GOOD INCREDIBLY WELL

“Profit best by engaging nonprofits more.” That’s our mantra for community impact around here, from the goals of Gulf Coast’s regional initiatives to the causes embraced by our donors. A grant is merely money, after all, until one of our nonprofit partners—or better yet, a team—converts it into mission-driven impact.

This year, we will expand our Invest in Incredible initiative, to ensure we can assist *every* nonprofit, wherever they are

in their evolution. That includes more and better online resources for self-initiated help, as well as building on the already expert knowledge of our certified governance consultants, who worked with over 60 nonprofits last year. We also will deliver a new board-governance class for our whole community, the Gulf Coast Board Institute, open to anyone who aspires to nonprofit board service.

BEHIND THE BOARDS To maintain its standard of incredible for the artistic output on its stages, Asolo Repertory Theatre continually invests in its board and staff behind the scenes. “Gulf Coast Community Foundation has been a staunch supporter of Asolo Rep for many years, helping us develop our board acumen and staff potential,” says managing director Linda DiGabriele. Adds general manager Corinne Deckard: “Invest in Incredible helps us do these things at a level that is professional, thoughtful, and consistent, and at a cost we can manage. Whenever we see a need, we know that Gulf Coast is going to be our first call.”

INVEST IN INCREDIBLE

Meet the cast and crew who took part in our initiative last year alone:

**GULF COAST COMMUNITY FOUNDATION 60 NONPROFIT PARTNERS
15 GOVERNANCE CONSULTANTS**



TOGETHER, WE WILL

HELP DONORS DELIVER

What could portend a more uncertain future than children entering their first day of school unable to read? Philanthropists Keith and Linda Monda understand this, and they introduced us to a proven program that helps struggling first-grade readers quickly catch up to their classmates. We brought it to Sarasota County Schools, and with funding from the Mondas and others, Reading Recovery is now in 10 elementary schools (and counting).

The Reading Recovery program is just one rich example of how a donor's vision can align with Gulf Coast's priorities to shape a new item on our shared agenda. As our Gulf Coast family continues to grow this year, we seek to better understand our donors' individual interests, experience, and ideas, so that together we can best invest in meeting our community's needs.

WRITE THIS WAY "I've seen students transform before my eyes," says Lisa Fisher, Reading Recovery teacher leader for Sarasota County Schools. "Hailey started as a struggling, almost non-reader. Now she is reading on level and with such confidence that she often asks to read her books to her whole class! Another student, Arseney, was quiet, shy, and could only write his name in all capital letters—not always spelled correctly. Within a few days, he began opening up and even taking the initiative during our lessons. He also successfully learned to write his name. At first, Arseney didn't smile during his Reading Recovery sessions. Now, he hardly ever stops!"

READING RECOVERY IN SARASOTA COUNTY

These generous folks are co-authoring a brighter future for young readers:

**KEITH AND LINDA MONDA FRANK AND JACLYN BRUNCKHORST
CHARLES & MARGERIE BARANCIK FOUNDATION BOB AND LIN WILLIAMS
10 MORE DONORS SARASOTA COUNTY SCHOOLS 21 TEACHERS
GULF COAST COMMUNITY FOUNDATION**



TOGETHER, WE WILL

ADVANCE CIVILITY... BECAUSE IT STILL MATTERS

Gulf Coast has found a spiritual partner in historian David McCullough, who has been called the “citizen chronicler” for his prize-winning biographies. McCullough asserts that *communities* always play a fundamental role in shaping those great individual citizens he chronicles. That goes all the way down to neighborhoods and homes, where values, attitudes, and modes of civility are taught and reinforced.

This year at Gulf Coast, we renew our commitment to advancing civility in our region while we learn how to tap new means to promote this endeavor in our digitally charged society. We also will continue to develop and support the diverse network of knowledgeable community leaders forged through our Gulf Coast Leadership Institute, even as we elevate our challenge to them that they “pay it forward” through service.

LEADERS OF THE PACK When Education Foundation of Sarasota County chief Jennifer Vigne needs help with a project or feedback on a new idea to benefit local students, chances are fellow Gulf Coast Leadership Institute alumni soon will be involved in the conversation. “We had amazing community support for our first #SRQHacks Hackathon,” says Vigne, “and it’s no surprise that 8 or 9 of our mentors were graduates of GCLI. Even my first hire as CEO was one of my Leadership Institute classmates! The connections we develop and the trust and support we can rely on from one another, even those who participated in different years, are invaluable.”

GULF COAST LEADERSHIP INSTITUTE

Since 2006, we have grown a network of action-oriented community leaders:

270 GCLI ALUMNI J.W. FANNING INSTITUTE FOR LEADERSHIP DEVELOPMENT
GULF COAST COMMUNITY FOUNDATION



TOGETHER, WE WILL

IMAGINE THE IMPOSSIBLE POSSIBLE

Giving is but the first half of each donor's gesture. Seeing a gift to its practical end completes the journey. For every member of our family of donors, we aspire to make the results they seek through their philanthropy practically possible. And then some.

Recent gifts made through Gulf Coast are transforming our region's educational and cultural landscapes: The Alfred R. Goldstein Library at Ringling College of Art and

Design. The Kotler-Coville Glass Pavilion and the Keith D. and Linda L. Monda Gallery of Contemporary Art at The Ringling Museum. The soon-to-bloom Peace River Botanical & Sculpture Gardens funded by the Tetrault Family Foundation in Punta Gorda. While Gulf Coast's role in helping each of these projects come to life may vary, our goal is always the same: to enable community members to achieve all they imagine, and more, through their giving.

BOOKS OF LOVE The rare books and manuscripts collected and shared by Larry Schoenberg embody the transformation of knowledge over the centuries. They also secure an intellectual legacy from the distant past for future understanding. To honor her late husband and continue his passion for making rare materials easily accessible, Barbara Brizdle put her trust in the power of philanthropy. "Gulf Coast helped me structure a gift to Ringling College that allowed me to give even more than I imagined," she said. "The Brizdle Schoenberg Center for Special Collections in the new library will ensure students and faculty have access to unique materials they otherwise might never see or touch. Larry would love that."

OUR FAMILY OF DONORS

Together with our donors, we transform our region through bold and proactive philanthropy.

650 FAMILIES, INDIVIDUALS, ORGANIZATIONS, AND BUSINESSES
GULF COAST COMMUNITY FOUNDATION YOU?

OUR BOARD OF DIRECTORS

The Gulf Coast Board comprises remarkable individuals, but most exceptional is how quickly they become a team, selflessly committed to transforming our region.

When members of our Board single out their experience here as a highlight of their careers, it's really saying something. Titans of philanthropy, role models in business, and champions of public service, they still aspire to be

part of something larger than themselves: the bold future that they both envision and inspire in our region. Together with our donors, they bring our mission to life every day.

2016-17 BOARD OF DIRECTORS

Judy Cahn
Vice Chair

Lisa Carlton
Audit Committee

Scott Collins
Community Investment and Finance Committees

Janis Fawn
Audit Committee

Jim Gallogly
Audit, Community Investment, and Governance Committees

Ben Hanan
Governance Committee

Phil Humann
Compensation and Finance Committees

Pauline Joerger
Compensation, Finance, and Governance Committees

Jay McHargue
Chair

Anand Pallegar
Audit and Community Investment Committees

Mark Pritchett
President/CEO

Michael Saunders
Community Investment and Compensation Committees

Joe Stephan
Finance and Governance Committees

Bayne Stevenson
Compensation and Finance Committees

Tommy Taylor
Community Investment, Compensation, and Governance Committees

GULF COAST STRATEGIC INVESTMENTS

The Gulf Coast Board recognizes the service of these community members on the Board of this supporting organization of the foundation:

David Dignam
Michael Hartley
Pauline Joerger

Karl Kokomoor
Dave Mason
Jay McHargue

Mark Pritchett, Chair
Tommy Taylor
Joe Thro

OUR ADVISORS

Calling professional advisors our partners in philanthropy is an understatement. We cannot overestimate the regional returns on their steady investment of expertise in serving the interests of their clients.

Gulf Coast works hand-in-hand with scores of legal, tax, and financial advisors, here in our region and far away, to assist them in achieving their clients' financial, family, and philanthropic goals. Their willingness to talk about philanthropy opens up a world of possibilities for their clients, their community, and causes local and global.

It takes imaginative insight to see how expert execution of legal and financial planning can actually knit the fabric of our community tighter and make our common prospects brighter. Fortunately, we have a growing group of visionaries in the professional advisors with whom we are honored to work.

On behalf of a grateful community, Gulf Coast thanks these professional advisors who recently facilitated gifts for their clients:

Lew Bennett
Janet Buley
Sean Byrne
Scott Collins
David Cornish
Linda Coules
Chris Crites
Lori Emery

Rebekah Fero
Ric Gregoria
Bruce Haltinner
Benjamin Hanan
Don Hay
Kerry Hunter
Faiza Kedir
Jonathan Knott

Paula Knott
Steven Ledbetter
Greg Lee
Brian Mariash
Jay McHargue
William Mehserle
Cindee Murphy
Matthew Otto

Gina Palanzi
Scott Pinkerton
Kevin Rubin
David Silberstein
Bret Tackett
Jeffrey Troiano
Stephen Wanvig
Carol Wood

STRENGTH IN NUMBERS

Often, the financials section of a report like this is communicated in hushed and serious tones, without much color or drama. Not at Gulf Coast. We believe nothing is more vibrant than the responsibility with which we steward and invest the community assets entrusted to us. There is safety in numbers for those who join our Gulf Coast family, and with that security, confidence in our ability to power and support our common mission.

During our 2016 fiscal year, Gulf Coast invested another record amount (\$29 million) in transforming our region

through initiatives, grants, and scholarships. This was possible through the prudent investment of endowments we manage and the overwhelming generosity of current donors, who contributed \$31 million to our collective cause last year.

Capital market volatility can result in varied investment returns from year to year, as we saw in 2016. However, through our long-term endowment strategy, Gulf Coast continues to build assets for our region's future while investing in its current needs, as shown in these figures.

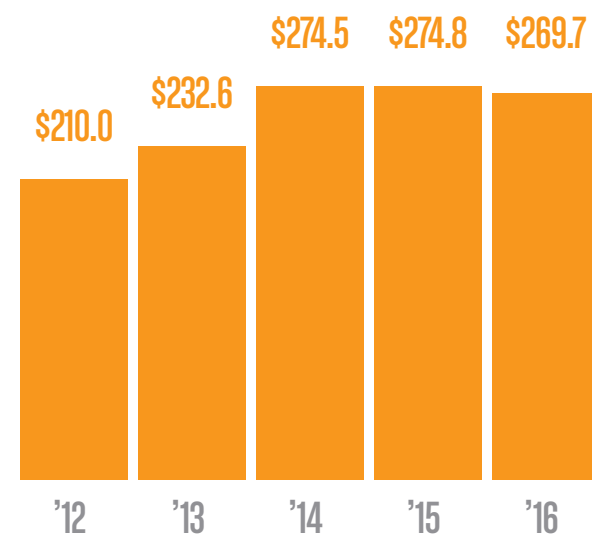
FISCAL YEAR IN REVIEW

JULY 2015 - JUNE 2016 / IN MILLIONS

GRANTS AWARDED	\$29.0
CONTRIBUTIONS	\$31.0
RETURN ON INVESTMENTS	(\$1.6)
TOTAL ASSETS	\$269.7

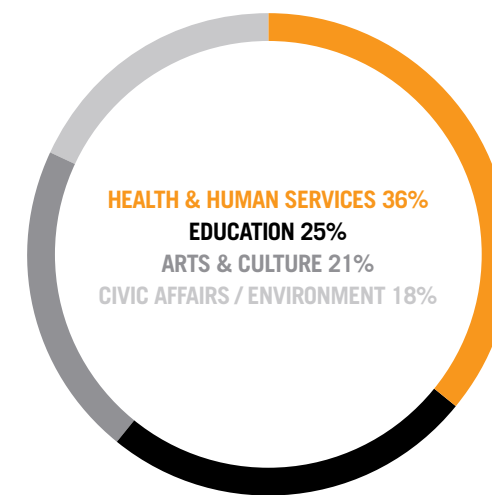
TOTAL ASSETS

IN MILLIONS



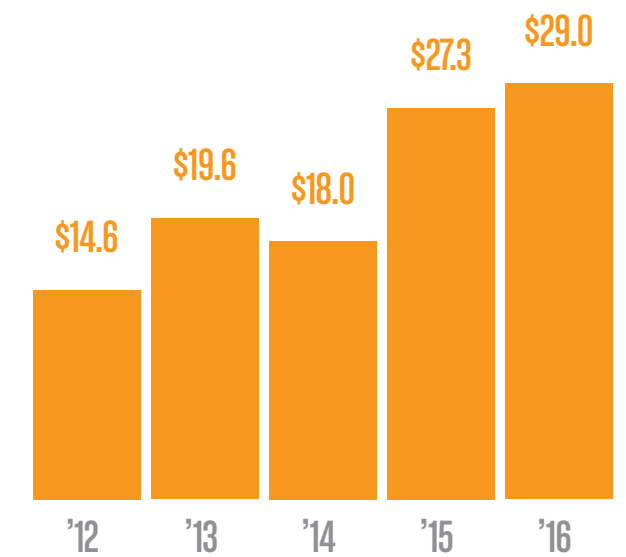
2016 GRANTS \$29.0 MILLION

JULY 2015 - JUNE 2016



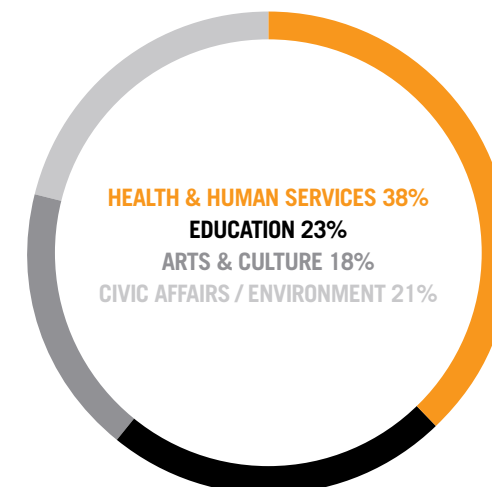
GRANTS, INITIATIVES, AND SCHOLARSHIPS

IN MILLIONS



CUMULATIVE GRANTS \$229.8 MILLION

1996 - JUNE 2016



To view Gulf Coast Community Foundation's audited financial statements, federal tax return, quarterly investment performance, and most recent grants, go online to GulfCoastCF.org.

OUR DONORS

Our remarkable donors may appear to be lone beacons of hope, or islands of generosity, isolated by their own exceptional knowledge, drive, and compassion. But the secret to their success in the Gulf Coast family is their insistence on creating bridges, a network of powerful sharing across the community. The connections they inspire initiate change on a level and with an efficiency for which we all are grateful.

We like to give our donors their own special section in our annual communication. But in reality, each donor is on the same page with every one of our initiatives, and all of our partners, taking part in a unique philanthropic experience. They are action and impact, personified.

On behalf of a grateful community,

THANK YOU.

JOIN US

Gulf Coast donors understand that “to donate” begins with “to do.” Now that you have learned about our pledge to work together toward the promise of our community, we invite you to act with us:

ESTABLISH A FUND

Joining Gulf Coast’s family of more than 650 charitable fundholders will put you in the good company of philanthropists acting to create a better world.

MAKE A GIFT

Donors may contribute directly to a fund at Gulf Coast for a particular cause or interest or to enable us to address emerging needs in the future.

SECURE YOUR LEGACY

Whether it’s a favorite charity or a cause close to your heart, whatever you care about most can benefit from a thoughtfully planned gift through Gulf Coast.

SHARE YOUR EXPERTISE

Our regional initiatives deploy the skills and knowledge of hundreds of community members. Let us know where your interests intersect with our work.

MEET YOUR COMMUNITY

Visit our website and subscribe to Gulf Coast’s electronic and print publications to learn more about regional issues and opportunities to affect them.

GULFCOASTCF.ORG | [941.486.4600](tel:941.486.4600) | INFO@GULFCOASTCF.ORG

TOMORROW, TOGETHER

Together with our donors, we transform our region through bold and proactive philanthropy. Gulf Coast Community Foundation is a public charity that was created in 1995 through the sale of the Venice Hospital. Since then, we have become the philanthropic home of more than 650 families who have established charitable funds here, and we have now invested \$240 million in initiatives and grants in the areas of health and human services, civic and economic development, education, arts and culture, and the environment.



What's next for our region?
Together we will dream,
and together we will make it happen.

GULF COAST COMMUNITY FOUNDATION

601 Tamiami Trail South, Venice, Florida 34285
941.486.4600 / GulfCoastCF.org



Excellence. Accountability. Impact.™

Confirmed in compliance with National Standards for U.S. Community Foundations